



Unify

Sales Specialist OpenScape Business

Certification has been presented to

Marcel Kirmes

In recognition of the successful completion of all
certification requirements of Unify Academy.

23/04/2017

Valid for 2 years

Cert. No: 130153



John Balcar
Global Director
Unify Academy

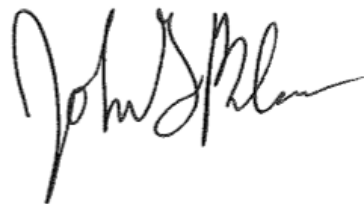
Sales Specialist OpenScape Business

Marcel Kirmes

has passed a theoretical examination covering the following topics

- Overview of Unify and company history
- Overview of current SMB industry trends and marketing messages
- Review of Unify SMB and LAB portfolio to include OpenScape Business and OpenScape Enterprise
- Knowledge of OpenScape Business portfolio
- Overview of competitive positioning of our OpenScape Business solution
- Review of available sales resources

The Sales Specialist OpenScape Business has been awarded.



John Balcar
Global Director
Unify Academy

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